

TO WHOM IT MAY CONCERN

EW-Becke/wm

04.02.1998

Dear Sir / Madam,

Mr. Genc Gjergjani requested me to make a personal recommendation for him and it is a pleasure for me to do so.

My first contact with Mr. Gjergjani was in May 1996 in Tirana. At that time he was Head of the Project Management Unit for the Drin River Cascade Project. In my function as Consultant for the donor of the Swiss part of the delivery, i.e. for the refurbishment of the hydromechanical components of the Fierza HEPP, Mr. Gjergjani and myself had to collaborate very closely. It was mainly his merit that the tender documents, the tender evaluation, the contract negotiations and the contract with the Swiss supplier could be managed successfully in the time foreseen for these activities.

In spring 1997 riots in Albania broke out. KESH-engineers in key positions left the country and so did also Sogreah, the Consultant of KESH, and EBRD suspended their loan.

In this difficult situation Mr. Gjergjani became Deputy Director for Planning, Engineering and Development. In this function he was also responsible for the DRCRP. He concentrated all his energy on keeping the projects going and, again, it was to a great part his merit that the model acceptance tests for the Fierza turbines could be terminated successfully, and the contract with the Austrian supplier for the turbines for Van i Dejes, Ulza and Shopeti HEPP be signed and put in power.

Mr. Gjergjani also supported the proposal of the donors and lenders in their request to strengthen the engineering support for KESH, a precondition of EBRD to lift the suspension.

Summing up it may be said that Mr. Gjergjani has the capability to analyze quickly a complicated situation, to select the right remedy and to take immediate steps.

Yours sincerely,

Colenco Power Engineering Ltd. Hydropower and Hydraulic Structures

Ludwig Becke

Independent Engineer DRCRP

J. Beden

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