

Landis & Gyr (Europe) Corp. Gubelstrasse 22 CH-6301 Zug Switzerland Tel. +41 41 724 11 24 Fax +41 41 724 35 22

To Whom it may concern

Date Your contact

February 24, 1998

Theo Baur

Our reference

Direct tel.
Direct fax

Natel

EU-Int. /TB 3017

++41 41 711 96 09 ++41 41 711 96 09

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## Recommendation

During last 5 years of very close contact between KESH and Landis & Gyr we had the pleasure to meet Mr. G. Gjergjani, Deputy Gen. Dir. of KESH for several projects.

We learned Mr. Gjergjani as a very competent, reliable and open minded partner. The co-operation with Mr. Gjergjani was always based on mutual confidence and understanding.

Mr. Gjergjani was always defending the company's position in a hard but fair way.

Yours sincerely

Landis & Gyr (Europe) Corp. Area Sales Manager

Theo Baur